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A STUDY ON DYNAMIC INVESTORS BEHAVIOR OF INDIVIDUAL INVESTORS -AN EMPIRICAL STUDY WITH SPECIAL REFERENCE TO NAMAKKAL DISTRICT

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Abstract

Investor has a considerable measure of venture roads to stop their reserve funds. The hazard and returns accessible from every one of these venture roads contrast starting with one road then onto the next. The financial specialists expect more come back with generally lesser dangers. In such a manner, the monetary counsels and advisors offer different proposals to the Investor. The accessible writing identifying with the financial specialists' state of mind towards speculation roads is almost no and neglected to give a considerable measure of data. An endeavor has been made in this examination to discover the primary goal of the Investor in Namakkal District towards making ventures and to survey the financial specialists' state of mind towards the venture roads. The statistic factors and goals of the financial been acquired from specialists have respondents and the connection between these factors and targets has been registered. The state of mind of the respondents towards the select roads has been positioned. examination likewise offers recommendations to the Investor to make ventures.

Keywords: Investment, Investor, Behavior

I. INTRODUCTION

Investment is a purchase of a financial product or another item of value with an expectation of favorable future returns. Investing is a serious subject that can have a major impact on an investor's future well-being. Virtually everyone makes investments. Investors have a lot of investment avenues to park their savings. The risk and returns available from each of these investment avenues differ from one avenue to another. Even if the individual does not select specific assets such as stock, investments are still made through participation in the pension plan, and employee saving programme or through the purchase of life insurance or a home.

Small investor's behavior deals with analyzing the behavior of an employee based on his psychographic and demographic factors like age, gender, education, and income groups. The respondents of this study will consist of only the banking employees working in the private and public sector as they are having knowledge of financial products available at large. They have unique features of safety, security, regular income, retirement benefit than the other occupation people

like the businessman. When it comes to investing, the volume of facts and information available can be incredibly time-consuming to wade through and for many individuals, it is just too confusing. Yet we need a good understanding of the financial option available to us to be able to make good investment decisions. In India, man investment avenues are available where some are marketable and liquid while others are non-marketable and some of them are highly risky while others are almost riskless. The investor has to choose Proper Avenue depending upon his specific need, risk preference and returns expected. Different avenues are:

Safe/Low Risk

Savings Account, Bank Fixed Deposits, Public Provident fund, Government Securities, etc.

Moderate Risk

Mutual Funds, Life Insurance, Debentures, Bonds.

High Risk

Equity Share Market, Commodity Market, FOREX Market.

Traditional

 $\label{eq:condition} Real\ Estate\ (property),\ Gold\ /\ Silver,$ Chit Funds.

Emerging

Virtual Real Estate, Hedge Funds/ Private Equity Investments, Art and Passion.

STATEMENT OF THE PROBLEM

In the dynamic and focused condition, showcasing of monetary administrations has turned out to be testing. It is the obligation of the people engaged with showcasing of money related administrations and other speculation roads to comprehend the states of mind of the financial specialists keeping in mind the end goal to be fruitful in their undertakings. In spite of the fact that an assortment of venture alternatives are accessible, the larger part of despite everything

them rely upon the keeping money framework to contribute their investment funds utilizing the surplus liquidity on the managing an accounting framework, banks have relentlessly diminished the premium payable on stores. There is a relentless decrease in loan costs offered by banks regardless of the tremendous cry raised by resigned individuals and investors. Consequently, it would be more valuable to examine the different choices accessible for improving profits for one's welldeserved funds from the sorted out framework. Along these lines, in the present investigation, an endeavor has been made by the analyst to know, how far financial specialists know about the different venture roads and their state of mind towards Investment.

II. OBJECTIVES OF THE STUDY

- To study on Dynamic investor behavior in various types of investment.
- To study about the view of various ages bunches towards investor behavior in investment.
- To assess the investors' behavior towards the investment avenues

Review of literature

Audit of related writing fills in as the base for any analyst to comprehend his or her exploration issue plainly and to plan the system by which the examination is to be directed. Different examinations directed before on the themes identified with the ebb and flow look into the issue are incorporated into the writing. It gives a thought for the researcher to decide the exploration issue and to outline the targets. It additionally empowers the specialist for the smooth lead of the present examination.

Puneet Bhushan and Yajulu Medury (2013) presumed that ladies are more traditionalist and go for broke and critical sex contrasts happen in

venture inclinations for medical coverage, settled stores and market Investment among workers.

Kousalya P R and Gurusamy P (2012) saw in their examination on "Women Investors" Perception towards Investments" that there is no critical connection between the age of the ladies financial specialists and level of mindfulness on the venture. They have additionally reasoned that the instructive level of ladies financial specialists does not impact the level of mindfulness.

Binod Kumar Singh (2012) in his examination saw that the greater part of respondents are as yet confounded about the shared supports and have not shaped any state of mind towards the common reserve for speculation reason. It has been seen that the vast majority of the respondents having the absence of mindfulness about the different capacity of shared assets. In addition, to the extent the statistic factors are concerned, sex, pay, and level of instruction have essentially impact the investors" demeanor towards common assets. Then again the other two statistic factors like age and occupation have not been found impacting the state of mind of investors" towards common assets.

Meenakshi Chaturvedi, Shruti Khare (2012) broadcasted that the period of financial specialist can't be taken to impact their level of

mindfulness and it is obvious from the outcomes that the sex of the speculator has no impact or effect on his or level of mindfulness about any venture channel.

Research Design

Descriptive research is carried out to describe the phenomenon. This study is done to understand investment behavior of different age groups towards investment avenues.

Sampling and

Sample Size

For the present study the sample size was 200 collected from the respondents through convenient judgmental sampling method in Namakkal District.

Data Collection

The study was done with the primary data using questionnaire as a tool to assess the investment behavior. Since the aim of the survey is to allow every person to list his opinion about investment avenues. A closed ended questionnaire was prepared with total thirty characteristics of attributes to assess the relative importance of each statement on a five-point Likert scale. The secondary data was collected through various webs.

Table 1.1: Port -Folio Investment of Small Investors

| | | | Regular | Appreciations | Tax | | |
|-------------|------------|-----------|-----------|---------------|-----------------|-----------|-------|
| Assets | safety | Liquidity | income | in value | transferability | concavity | total |
| Gold | 87(43.5%) | 24(24%) | 0(0%) | 81(40%) | 7(3.5%) | 1(0.5%) | 200 |
| Real Estate | 47(22.5%) | 6(3%) | 10(5%) | 44(22%) | 80(40%) | 13(6.5%) | 200 |
| Bank | 82(41%) | 83(41.5%) | 22(11%) | 7(3.5%) | 6(3%) | 0(0%) | 200 |
| LIC | 156(78%) | 83(41.5%) | 22(11%) | 7(3.5%) | 7(3.5%) | 4(2%) | 200 |
| Provident | 142(71%) | 12(6%) | 5(2.6%) | 12(6%) | 23(11.5%) | 6(3%) | 200 |
| National | 137(68.5%) | 17(8.5%) | 14(7%) | 11(5.5%) | 18(9%) | 3(1.5%) | 200 |
| Cumulative | 109(54.5%) | 46(23%) | 29(14.5%) | 11(5.5%) | 4(2%) | 1(0.5%) | 200 |
| Chit fund | 96(48%) | 15(7.5%) | 38(19%) | 36(18%) | 13(6.5%) | 2(1%) | 200 |
| Shares | 53(26.5%) | 9(4.5%) | 8(4%) | 91(45.5%) | 32(14%) | 7(3.5%) | 200 |

Table 1.2

Association between gender of the respondents and various dimensions of investor perception

| Gender | Mean | S.D | SS | DF | Mean square | Statistical inference |
|---|--------|--------|---------|-----|----------------|-----------------------|
| Awareness and knowledge on | | | | | _ | |
| investment options | | | | | | F=.315 |
| Between groups | | | .072 | 1 | .072 | P < 0.05 Not |
| Male | 1.6543 | .47628 | | | | significant |
| Female | 1.6320 | .48323 | | | | Significant |
| Within groups | | | 137.313 | 198 | .230 | |
| Perception on investment options | | | | | | F=. 760 |
| Between groups | | | .177 | 1 | .177 | P < 0.05 |
| Male | 1.6171 | .48678 | | | | Not |
| Female | 1.6520 | .47729 | | | | significant |
| Within groups | | | 139.421 | 198 | .233 | |
| Perception on investment company / seller | | | | | | F=6.884 |
| Between groups | | | 1.665 | 1 | 1.665 | P > 0.05 |
| Male | 1.6229 | .48537 | | | | Significant |
| Female | 1.5160 | .50075 | | | | |
| Within groups | | | 144.653 | 198 | .242 | |
| Level of satisfaction towards | | | | | | |
| investment options | | | | | | F=.201 |
| Between groups | | | .049 | 1 | .049 | P < 0.05 |
| Male | 1.5857 | .49330 | | | | Not significant |
| Female | 1.6040 | .49005 | | | | Significant |
| Within groups | | | 144.725 | 198 | .242 | |
| Post investment behavior towards | | | | | | F=1.573 |
| investment options | | | | | | P < 0.05 |
| Between groups | | | .377 | 1 | .377 | Not |
| Male | 1.6229 | .48537 | | | | significant |
| Female | 1.5720 | .49578 | | | | |
| Within groups | | | 143.421 | 198 | .240 | |
| Overall perception of investors | | | | | | F=.069 |
| Between groups | | | .017 | 1 | .017 | P < 0.05 |
| Male | 1.5429 | .49887 | | | | Not |
| Female | 1.5320 | .49998 | | | | significant |
| Within groups | | | 149.101 | 198 | .249 | |

Source: Primary data

Table 1.2 shows the association between the gender of the respondents and various dimensions of investor perceptions. The highest mean value of 1.6543 and the F value .315 indicate that male respondents are more satisfied with the awareness and knowledge on investment options. The highest mean value of 1.6520 and the F value .760 shows that female respondents are more satisfied with the perception on investment options. The highest mean value of 1.6229 and the F value 6.884 demonstrate that male respondents are more satisfied with the perception on investment

company/seller. The highest mean value of 1.6040 and the F value .201 indicate that female respondents are more satisfied with the level of satisfaction towards investment options. The highest mean value of 1.6229 and the F value 1.573 indicate that male respondents are more satisfied with the post investment behavior towards investment options. The highest mean value of 1.5429 and the F value .069 reveal that male respondents are more satisfied with the post investment behavior towards investment behavior towards investment options.

The table above reveals that there is no significant relationship between gender of the respondents and their various dimensions of investor perception [Awareness and knowledge on investment options = .575 < 0.05/ Perception on investment options = .384 < 0.05/ Perception on

investment company/seller = .009 > 0.05 / Level of satisfaction towards investment options = .654 < 0.05/ Post investment behavior towards investment options = .210 < 0.05 / Overall perception of investors = .793 < 0.05]. Hence the calculated value is higher than the table value.

Table 1.3

ANOVA Overall perceptions on Investment Avenue

| Mode l | | Sum of Squares | Df | Mean Square | F | Sig. |
|-----------|------------|-------------------|-----|-------------|-------|-------------------|
| | Regression | 9.628 | 7 | 1.375 | 6.838 | .000 ^b |
| 1 | Residual | 119.090 | 192 | .201 | | |
| | Total | 128.718 | 199 | | | |

- a. Dependent Variable: business
- b. Predictors: (Constant), overall, Pattern, investment company, awareness and knowledge, level of satisfaction, post investment behavior, perception

The ANOVA table, as displayed in the table no. 1.3 shows F ratio for the regression model. It indicates that the chosen seven variables significantly contribute for the dependent consumer perception on Investment Avenue. The independent variable that is associated with dependent variable is referred as explained variance. The remaining of the total variance in independent variable that is not associated with the dependent variable is referred

as unexplained variance. The larger F Ratio has more variance in the dependent variable that is associated with the independent variable. The F Ratio is equal to 6.838. The statistical significance is .000. It has significant. So, the null hypothesis that no relationship exists between the two variables is rejected. Therefore, there is a relationship between the independent and the dependent variables.

Table 1.4 Coefficients

| Model | | dardized ficients | Standardized Coefficients | Т | Sig. | Collinearity Statistics | |
|--------------------------|-------|----------------------|------------------------------|--------|------|----------------------------|-------|
| Wiodei | В | Std. Error | Beta | 1 | | Tolerance | VIF |
| (Constant) | 2.030 | .153 | | 13.250 | .000 | | |
| Pattern | 005 | .014 | 014 | 340 | .734 | .982 | 1.018 |
| Awareness and knowledge | 219 | .039 | 226 | -5.558 | .000 | .946 | 1.057 |
| Perception | .085 | .040 | .089 | 2.133 | .033 | .899 | 1.112 |
| Investment company | 010 | .037 | 011 | 277 | .782 | .980 | 1.020 |
| Level of satisfaction | .010 | .038 | .011 | .272 | .786 | .963 | 1.039 |
| Post investment behavior | 120 | .038 | 127 | -3.113 | .002 | .946 | 1.057 |
| Overall | .056 | .038 | .061 | 1.473 | .141 | .923 | 1.083 |

The information provided in table 1.4 is examined to determine if one or more of the independent variables are significant predictors of overall general opinion of the business man on investor perception on Investment Avenue. It is found that three variables are significant in above table and other four variables are insignificant. The

standardized co-efficient beta column reveals that awareness and knowledge has a beta coefficient – 5.558, which is significant (.000). Perception on investment has a beta coefficient -2.133, which is significant (.033). Post investment behavior has a beta coefficient -3.113, which is significant (002).

To assess multi co-linearity the size of tolerance and VIF is taken. For the tolerance small value indicates the absence of co-linearity. The VIF is the inverse of tolerance. It is looked for large values. The tolerance value is smaller than 0.10. It is concluded that multi co-linearity is a problem. Similarly, if the VIF is 3 or larger, then multi co-linear is a problem. The tolerance value is substantially above .10 and VIF is smaller than 3. It is concluded that multi co-linearity among the independent variable is not a problem.

Limitation

Only 200 financial specialists having a place with Namakkal District of Investor are chosen for the investigation.

Investors conduct be dynamic, there is each probability that the finding of today may invalid tomorrow The outcome and finishes of the investigation are just in light of the data are given by investors secret issue like pay, funds and so on.,

Recommendations

Awareness modified must be the led by the government to make a mindfulness connection to different sort of venture, Small financial specialist take the bimanual choice with the advisor of their family Reading propensity for little financial specialist ought to be making strides Small financial specialist ought to be propelled in their parts of stores in bank and protection arrangement

III. CONCLUSION

Sparing and Investment is a piece of salary which differ when salary change. On the off chance that salary expands, the sparing limit will increment. In the event that pay diminishes sparing limit will likewise descend. They uncover that to the little financial specialists in different speculation roads. In the present examination is that the little financial specialist like to bank stores and protection strategies on the grounds that the wellbeing and security of Investment.

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